| Position             | <b>Service Manager</b><br>Jim Brown   | <b>Head Technician</b><br>Andrew Jones   |
|----------------------|---|--|
| Reports<br>to        | General Manager   | General Service Manager  |
| Key duties and tasks | <ul> <li>Open and close workshop</li> <li>Answer phones and attend to customers</li> <li>Manage booking diary and review with head technician each morning</li> <li>Prepare job cards (night before preferably)</li> <li>Confirm customer details are correct</li> <li>Discuss timing with potential client</li> <li>Inform customer of service/repair process</li> <li>Liaise with technicians on job progress</li> <li>Update customers as required on job progress</li> <li>Inform customers of any extra work required</li> <li>Calculate pricing for any additional work</li> <li>Obtain customer approval prior to conducting any additional work</li> <li>Communicate any over-runs ASAP</li> <li>Determine pricing on jobs</li> <li>Prepare customer invoices prior to arrival</li> <li>Call customer to arrange pickup on completion</li> <li>Explain in detail what work was carried out and show them any damaged parts</li> <li>Communicate any further work required and discuss options</li> <li>Reschedule any extra work not completed</li> <li>Ensure consistent delivery of service standards</li> <li>Provide customers with quotes as required</li> <li>Follow up quotes within three days</li> <li>Maintain client records for filing system</li> <li>Maintain a tidy office</li> <li>Process incoming and outgoing mail</li> <li>Back up system daily</li> <li>Order stationary as required</li> <li>Inform the GM of any unhappy customers</li> <li>Send reminders and thank you letters each week</li> <li>Ensure business procedures are followed</li> <li>Oversee staff and ensure they fulfill their responsibilities and duties</li> <li>Investigate new product/service opportunities</li> <li>Attend monthly management meeting</li> <li>Communicate training needs to GM</li> <li>Communicate marketing opportunities to GM</li> <li>Ensure appearance is in line with our policy</li> </ul> | In addition to technician duties: Oversee technicians and ensure they fulfill their responsibilities and duties Review booking diary each day with service manager Ensure all parts ordered before 9.30am Monitor technician output to ensure targets are reached Ensure jobs are finished on time Inform service manager of any delays Ensure all equipment is switched off at the COB Check all apprentice work prior to handover Manage stock returns Manage damaged equipment Repair and maintain equipment Develop and maintain tool register Train and oversee apprentices Manage optimal workshop layout Review and improve workflows Attend weekly team meeting Communicate business improvement opportunities Communicate training needs to management Communicate marketing opportunities to management Deal with sales representatives Ensure appearance is in line with our policy |